



**Carlos Jackson**  
Executive Director

**COMMUNITY DEVELOPMENT COMMISSION  
of the County of Los Angeles**

2 Coral Circle • Monterey Park, CA 91755  
323 890 7001 • TTY 323 838 7449 • [www.lacdc.org](http://www.lacdc.org)



**Gloria Molina**  
**Yvonne Brathwaite Burke**  
**Zev Yaroslavsky**  
**Don Knabe**  
**Michael D. Antonovich**  
Commissioners

June 17, 2008

Honorable Board of Supervisors  
County of Los Angeles  
383 Kenneth Hahn Hall of Administration  
500 West Temple Street  
Los Angeles, California 90012

Honorable Board of Commissioners  
Community Development Commission  
of the County of Los Angeles  
383 Kenneth Hahn Hall of Administration  
500 West Temple Street  
Los Angeles, California 90012

Dear Supervisors and Commissioners:

**TERMINATE CONSULTANT DUE TO LACK OF PROPER INSURANCE, APPROVE  
CONTRACT WITH A NEW CONSULTANT AND APPROVE ACTIONS FOR  
PREPARATION AND SUBMITTAL OF A STATE ENTERPRISE ZONE APPLICATION  
FOR UNINCORPORATED FLORENCE-FIRESTONE AND/OR WILLOWBROOK (2)  
(3 Vote)**

**SUBJECT:**

This letter requests that the Board of Commissioners terminate, for lack of required insurance, a contract between the Commission and the consulting group of Tassa Consulting Group, LLC and Snodgrass & Micheli, LLC for State Enterprise Zone application services, and instead award the contract to Jack Faucett Associates. This letter also requests that the Board of Supervisors approve actions related to submission of a State Enterprise Zone application to the California State Department of Housing and Community Development.



**IT IS RECOMMENDED THAT THE BOARD OF COMMISSIONERS OF THE COMMUNITY DEVELOPMENT COMMISSION:**

1. Find that cancellation of the Contract between the Community Development Commission (Commission) and the consulting team of Tassa Consulting Group, LLC and Snodgrass & Micheli, LLC, and approval of the proposed Contract between the Commission and Jack Faucett Associates (JFA) are not subject to the provisions of the California Environmental Quality Act (CEQA), as described herein, because the actions will not have the potential for causing a significant effect on the environment.
2. Authorize the Executive Director of the Commission to terminate the Contract for Preparation of a State Enterprise Zone Application (Contract) between the Commission and the consulting team of Tassa Consulting Group, LLC and Snodgrass & Micheli, LLC because the firms failed to procure and maintain the insurance required under the Contract.
3. Approve and authorize the Executive Director of the Commission to execute the Contract with JFA, and all related documents, and to use for this purpose up to \$114,259 in Economic Development Funds allocated to the Second Supervisorial District; and authorize the Executive Director to execute amendments to the Contract following approval as to form by County Counsel.
4. Authorize the Executive Director to set aside a contingency of \$15,000 to cover any needed, unforeseen services, using the same source of funds above.

**IT IS RECOMMENDED THAT THE BOARD OF SUPERVISORS OF THE COUNTY OF LOS ANGELES:**

1. Find that approval of a Resolution and authorization to submit an application to the State of California to establish unincorporated Florence-Firestone and/or Willowbrook as a State Enterprise Zone are not subject to the provisions of the California Environmental Quality Act (CEQA), as described herein, because the actions will not have the potential for causing a significant effect on the environment.
2. Adopt and instruct the Chair to sign, upon presentation, a Resolution that will support a State Enterprise Zone application to the California Department of Housing and Community Development (HCD), designating unincorporated Florence-Firestone and/or Willowbrook as a State Enterprise Zone.
3. Authorize the Executive Director of the Community Development Commission (Commission) to submit to HCD a State Enterprise Zone application and to prepare a Letter of Commitment identifying specific commitments, such as staff

time and programmatic support, which the Commission will make to the proposed State Enterprise Zone; and authorize the Executive Director to prepare and submit all other documents related to the State Enterprise Zone application.

4. Authorize the Executive Director of the Commission to execute a Memorandum of Understanding (MOU) with HCD to establish the State Enterprise Zone, if selected for designation; and authorize the Executive Director to prepare, execute, or submit any other documents necessary for establishment of the State Enterprise Zone.

**PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION:**

The purpose of this action is to terminate the existing Contract between the Commission and the consulting team of Tassa Consulting Group, LLC and Snodgrass & Micheli, LLC for State Enterprise Zone application services and replace this consulting team with JFA to complete the work.

This action will also authorize the Commission to submit to HCD a State Enterprise Zone application and other documents, as required under HCD's application guidelines.

**FISCAL IMPACT/FINANCING:**

The Contract will be funded with \$114,259 in Economic Development Funds allocated to the Second Supervisorial District, which is included in the Commission's fiscal year 2007-2008 budget. A contingency, in the amount of \$15,000, is being set aside for any needed, unforeseen services using the same source of funds.

**FACTS AND PROVISIONS/LEGAL REQUIREMENTS:**

Later this year, HCD will issue a request for applications for State Enterprise Zone designation to replace a minimum of four expiring Enterprise Zones. New State Enterprise Zones will be selected through a competitive process based on a variety of required components. The four top scoring applications will receive conditional designation.

In anticipation of HCD's request for applications, on February 19, 2008 your Board approved a \$120,000 Contract between the Commission and the consulting team of Tassa Consulting Group, LLC and Snodgrass & Micheli, LLC for State Enterprise Zone application services. Under the Contract, the Consultant was to provide State Enterprise Zone application services for the unincorporated Florence-Firestone and/or Willowbrook areas. These services were to include identification and analysis of eligible areas, development of a comprehensive economic development plan and marketing strategy and plan, a business retention, expansion and attraction plan, a job

development plan, a vouchering plan and a five-year plan with goals for businesses and targeted individuals, among other application components.

The Commission recommends terminating the Contract with Tassa Consulting Group, LLC and Snodgrass & Micheli, LLC because the firms failed to procure or maintain the insurance required under the Contract. The Contract states the following: "Failure on the part of the Contractor to procure or maintain insurance required by this Contract shall constitute a material breach of contract upon which the Commission may immediately terminate this Contract."

On August 2, 2007, in response to the Commission's request for proposals, the firms wrote: "Both firms acknowledge intent to comply with the Commission's insurance requirements." The Commission repeatedly requested that the firms provide evidence of insurance. Specifically, the Commission requested this information in writing on March 13, April 22, and May 13, 2008. The first two requests for insurance documentation went unanswered. In response to the request of May 13, 2008, Tassa Consulting Group, LLC provided evidence of General Liability insurance, but did not provide the required certification that the Commission was named as additionally insured. The professional liability insurance information submitted by the firm showed that this insurance coverage was expired. Snodgrass & Micheli, LLC did not provide insurance documentation in response to any of the Commission's requests.

On May 22, 2008, Tassa Consulting Group, LLC and Snodgrass & Micheli, LLC were directed to cease all work and notified of the Commission's intent to seek termination of the Contract.

In anticipation of replacing the terminated firms, the Commission requested that JFA submit a cost proposal to perform the State Enterprise Zone application work. JFA responded with a proposed cost of \$114,259. The Commission worked with JFA during the 2007/2008 round of State Enterprise Zone applications, winning designation for East Los Angeles as a State Enterprise zone. The Commission is recommending awarding the Contract to JFA based on the success of the East Los Angeles State Enterprise Zone application. JFA successfully worked with the Commission on a demanding and tight timeframe, and in a complicated application process in which the County of Los Angeles (County) partnered with the City of Los Angeles.

Businesses located within a State Enterprise Zone are eligible for substantial tax credits and benefits, including up to \$37,440 in tax credits over a five-year period for each qualified employee hired, tax credits for sales and use taxes paid on qualified machinery purchases, accelerated expense deductions for certain depreciable property, interest deductions for lenders on loans made to firms within a State Enterprise Zone, and other benefits.

The Commission is targeting the Florence-Firestone and Willowbrook areas for designation as a State Enterprise Zone. Preliminary research indicates that many of the neighborhoods' commercial and industrial areas will qualify under HCD's criteria, although the full extent of eligibility will be identified and refined through the application process.

If the State Enterprise Zone application is successful, HCD will grant final State Enterprise Zone designation through execution of an MOU. As part of the application process, HCD requires that your Board adopt a Resolution designating the application area as "depressed" and authorizing the Commission to submit the State Enterprise Zone application. This Resolution will be presented to your Board at a later date, once the State Enterprise Zone application area is established. The Commission is also required to submit a Letter of Commitment identifying specific commitments, such as staff time and programmatic support that the Commission will make to the proposed State Enterprise Zone.

Should JFA require additional or replacement personnel during the term of the Contract, it will give consideration for any such employment openings to participants in the County Department of Public Social Services' Greater Avenues for Independence (GAIN) Program and General Relief Opportunity for Work (GROW) Program who meet the minimum qualifications for the open positions. JFA will contact the County's GAIN/GROW Division for a list of participants by job category.

JFA has provided the Commission with evidence of all insurance required under the Contract.

The Commission will determine in the near future if a partnership opportunity again exists with the City of Los Angeles for a State Enterprise Zone that spans unincorporated County and incorporated City areas. If a partnership is deemed advantageous to the County and increases the competitiveness of an application, the Commission will again team with the City of Los Angeles for this application round.

The Contract between the Commission and JFA has been approved as to form by County Counsel.

**ENVIRONMENTAL DOCUMENTATION:**

This action is not subject to the provisions of CEQA pursuant to State CEQA Guidelines 15060(c)(3) and 15378 because it is not defined as a project under CEQA and does not have the potential for causing a significant effect on the environment.

**CONTRACTING PROCESS:**

On July 18, 2007, the Commission issued a Request for Proposals (RFP) to identify a consultant to provide Enterprise Zone application services. An advertisement appeared in one newspaper and on the County WebVen website. In addition, the RFP notice was sent to seven vendors that are known to specialize in Enterprise Zone application services.

On August 3, 2007, proposals were received from JFA and the consulting team of Tassa Consulting Group, LLC and Snodgrass & Micheli, LLC.

On August 15, 2007, a panel consisting of Commission staff familiar with the project evaluated the proposals and recommended that both firms be awarded separate contracts for State Enterprise Zone application services of 200712008 and 200812009. On September 13, 2007, JFA was awarded a contract for the East Los Angeles Enterprise Zone application. On February 19, 2008, the team of Tassa Consulting Group, LLC and Snodgrass & Micheli, LLC was awarded a contract for the South County Enterprise Zone application.

The Commission's contracting staff has determined that this RFP process allows for the award of a contract to JFA, based on JFA's response to the initial RFP and past successful work.

**IMPACT ON CURRENT PROGRAM:**

Terminating the Contract with Tassa Consulting Group, LLC and Snodgrass & Micheli, LLC for lack of the required insurance will remove the liability to which the Commission is currently exposed. Awarding the Contract to JFA will allow for the submission of an Enterprise Zone application to HCD, with the goal of establishing unincorporated Florence-Firestone and Willowbrook as a State Enterprise Zone, providing State tax benefits to businesses located in the zone and provide job opportunities to area residents.

Respectfully submitted,

  
for CARLOS JACKSON  
Executive Director

Attachments: 1

**CONTRACT FOR  
PREPARATION OF AN ENTERPRISE ZONE APPLICATION**

This Contract is made and entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2008, by and between the **COMMUNITY DEVELOPMENT COMMISSION OF THE COUNTY OF LOS ANGELES**, hereinafter referred to as "Commission", and **JACK FAUCETT ASSOCIATES**, hereinafter collectively referred to as "Contractor."

**RECITAL**

**1. PURPOSE**

The Contractor is in the business of providing needed Enterprise Zone Application for Designation (Application) services. On August 3, 2007 in response to the Commission's Request for Proposals, the Contractor submitted a Proposal to furnish the hereinafter-described services to the Commission for completion of an Enterprise Zone Application.

The Commission will submit the completed Enterprise Zone Application to the State of California Department of Housing and Community Development for an area to be known as the South County Enterprise Zone, comprised of the unincorporated areas of Florence-Firestone and/or Willowbrook.

**TERMS AND CONDITIONS**

**2. TERM**

This Contract shall commence as of the day and year first above written and shall remain in full force and effect for one (1) year, unless sooner terminated as provided herein. The Contract may be extended for one (1) additional year at the sole discretion of the Commission's Executive Director.

**3. CONTRACTOR'S RESPONSIBILITIES**

The Contractor agrees to perform in a good professional manner, to the satisfaction of the Commission's Executive Director, all the work described in the attached Statement of Work, Attachment A.

#### 4. **COMPENSATION**

Contractor will submit to the Commission an invoice on a form approved by the Commission for services rendered. Upon receipt and approval, the Commission will pay the Contractor within thirty (30) days. The total amount of compensation under this Contract will not exceed **ONE HUNDRED FOURTEEN THOUSAND, TWO HUNDRED FIFTY-NINE DOLLARS AND ZERO CENTS (\$114,259.00)**.

The Contractor shall be paid in accordance with the Commission's standard accounts payable system.

The following condition must be met to fulfill this Contract and ensure prompt payment.

The Contractor will submit an invoice on a form approved by the Commission for services rendered, and this invoice must be approved by the Commission. The payment schedule is included in the Fee Schedule, Attachment B.

The Contractor shall have no claim against the Commission for payment of any money or reimbursement, of any kind whatsoever, for any service provided by the Contractor after the expiration or other termination of this Contract. Should the Contractor receive any such payment, it shall immediately notify the Commission and shall immediately repay all such funds to the Commission. Payment by the Commission for services rendered after expiration or termination of this Contract shall not constitute a waiver of the Commission's right to recover such payment from Contractor. This provision shall survive the expiration or other termination of this Contract.

#### 5. **SOURCE AND APPROPRIATION OF FUNDS**

The Commission's obligation is payable only and solely from County Economic Development funds allocated for the purpose of this Contract. All funds are appropriated every fiscal year beginning July 1.

In the event this Contract extends into succeeding fiscal years and funds have not been appropriated, this Contract will automatically terminate as of June 30 of the current fiscal year. The Commission will endeavor to notify the Contractor in writing within ten (10) days of receipt of a non-appropriation notice.

#### 6. **TERMINATION FOR IMPROPER CONSIDERATION**

The Executive Director of the Commission may, by written notice to the Contractor, immediately terminate the right of the Contractor to proceed under this Contract, if it is found that consideration, in any form, was offered or given by Contractor, either directly or through an intermediary, to any County officer, employee or agent with the intent of securing this Contract or securing favorable treatment with respect to the award, amendment or extension of this Contract, or of the making of any determinations with



respect to the Contractor's performance pursuant to this Contract. In the event of such termination, the Commission shall be entitled to pursue the same remedies against the Contractor as it could pursue in the event of default by the Contractor.

The Contractor shall immediately report any attempt by a Commission officer or employee to solicit such improper consideration. The report shall be made either to the Commission's Executive Director, or to the County Auditor-Controller's Employee Fraud Hotline at (800) 544-6861.

Among other items, such improper consideration may take the form of cash, discounts, services, the provision of travel or entertainment, or tangible gifts.

## **7. ASSIGNMENT BY CONTRACTOR**

The Contractor shall not assign its rights or delegate its duties under the Contract, or both, whether in whole or in part, without the prior written consent of the Commission, in its discretion, and any attempted assignment or delegation without such consent shall be null and void. For purposes of this paragraph, the Commission consent shall require a written amendment to the Contract, which is formally approved and executed by the parties. Any payments by the Commission to any approved delegate or assignee on any claim under the Contract shall be deductible, at the Commission's sole discretion, against the claims, which the Contractor may have against the Commission. However, the Commission reserves the right to assign this Contract to another public agency without the consent of the Contractor.

Shareholders, partners, members, or other equity holders of the Contractor may transfer, sell, exchange, assign, or divest themselves of any interest they may have therein. However, in the event any such sale, transfer, exchange, assignment, or divestment is affected in such a way as to give majority control of the Contractor to any person(s), corporation, partnership, or legal entity other than the majority controlling interest therein at the time of execution of the Contract, such disposition is an assignment requiring the prior written consent of the Commission in accordance with applicable provisions of this Contract.

Any assumption, assignment, delegation, or takeover of any of the Contractor's duties, responsibilities, obligations, or performance of same by any entity other than the Contractor, whether through assignment, subcontract, delegation, merger, buyout, or any other mechanism, with or without consideration for any reason whatsoever without the Commission's express prior written approval, shall be a material breach of the Contract which may result in the termination of the Contract. In the event of such termination, the Commission shall be entitled to pursue the same remedies against the Contractor as it could pursue in the event of default by the Contractor.

## **8. CONFIDENTIALITY OF REPORTS**

The Contractor shall keep confidential all reports, information and data received, prepared or assembled pursuant to performance hereunder. Such information shall not be made available to any person, firm, corporation or entity without the prior written consent of the Commission.

## **9. SUBCONTRACTING**

The Contractor may subcontract only those specific portions of work allowed in the original specifications covered by this Contract with prior written approval by the Commission.

The Contractor shall not subcontract any part of the work covered by this Contract or permit subcontracted work to be further subcontracted without prior written approval by the Commission.

## **10. INSURANCE**

Without limiting the Contractor's indemnifications of the Commission provided in this Contract, the Contractor shall procure and maintain, at the Contractor's sole expense for the duration of this Contract, the insurance policies described herein. Such insurance shall be secured from carriers admitted in California, or authorized to do business in California. Such carriers shall be in good standing with the California Secretary of State's Office and the California Department of Insurance. Such carriers must be approved by the California Department of Insurance and must be included on the California Department of Insurance List of Eligible Surplus Line Insurers (hereinafter "LESLI"). Such carriers must have a minimum rating of or equivalent to A:VIII in Best's Insurance Guide.

The Contractor shall, concurrent with the execution of this Contract, deliver to the Commission certificates of insurance with original endorsements evidencing the insurance coverage required by this Contract. If original endorsements are not immediately available, such endorsements may be delivered subsequent to the execution of this Contract, but no later than thirty (30) days following execution of this Contract. The certificates and endorsements shall be signed by a person authorized by the insurers to bind coverage on its behalf. The Commission reserves the right to require complete certified copies of all policies at any time. Said insurance shall be in a form acceptable to the Commission and may provide for such deductibles as may be acceptable to the Commission.

Any self-insurance program and self-insured retention must be separately approved by the Commission. In the event such insurance does provide for deductibles or self-insurance, the Contractor agrees that it will defend, indemnify and hold harmless the Commission, its elected and appointed officers, officials, representatives, employees, and agents in the same manner as they would have been defended, indemnified and

held harmless if full coverage under any applicable policy had been in effect. Each such certificate shall stipulate that the Commission be given at least thirty (30) days' written notice in advance of any cancellation or any reduction in limit(s) for any policy of insurance required herein.

The Contractor shall give the Commission immediate notice of any insurance claim or loss which may be covered by insurance. The Contractor represents and warrants that the insurance coverage required herein will also be provided by any entities with which the Contractor contracts, as detailed below. All certificates of insurance and additional insured endorsements shall carry the following identifier: Community Development Commission – South County EZ Application.

The insurance policies set forth herein shall be primary insurance with respect to the Commission. The insurance policies shall contain a waiver of subrogation for the benefit of the Commission. Failure on the part of Contractor, and/or any entities with which the Contractor contracts, to procure or maintain the insurance coverage required herein may, upon the Commission's sole discretion, constitute a material breach of this Contract pursuant to which the Commission's Executive Director may immediately terminate this Contract and exercise all other rights and remedies set forth herein, at its sole and absolute discretion, and without waiving such default or limiting the rights or remedies of the Commission, procure or renew such insurance and pay any and all premiums in connection therewith and all monies so paid by the Commission shall be immediately repaid by the Contractor to the Commission upon demand including interest thereon at the default rate. In the event of such a breach, the Commission shall have the right, at its sole election, to participate in and control any insurance claim, adjustment, or dispute with the insurance carrier. The Contractor's failure to assert or delay in asserting any claim shall not diminish or impair the Commission's rights against the Contractor or the insurance carrier.

When the Contractor is naming the Commission as an additional insured on any of the insurance policies set forth herein, then the additional insured endorsement shall contain language similar to the language contained in ISO form CG 20 10 10 01. When any entity with which the Contractor is contracting, is naming the Commission as an additional insured on any of the insurance policies set forth herein, then the additional insured endorsement shall contain language similar to the language contained in ISO form CG 20 10 11 85.

The following insurance policies shall be maintained by the Contractor and any entity with which the Contractor contracts for the duration of this Contract, unless otherwise set forth herein:

A. GENERAL LIABILITY INSURANCE (written on ISO policy form CG 20 10 85 or its equivalent) including coverage for personal injury, death, property damage and contractual liability with limits of not less than the following:

General Aggregate	\$2,000,000
Products/ Completed Operations Aggregate	\$1,000,000
Personal and Advertising Injury	\$1,000,000
Each Occurrence	\$1,000,000

The Commission, the Housing Authority of the County of Los Angeles ("Housing Authority"), and the County of Los Angeles ("County") and each of their elected and appointed officers, officials, representatives, employees, and agents shall be covered as additional insureds on such policy.

B. WORKERS' COMPENSATION and EMPLOYER'S LIABILITY insurance providing workers' compensation benefits, as required by the Labor Code of the State of California. In all cases, the above insurance shall include Employer's Liability coverage with limits of not less than the following:

Each Accident	\$1,000,000
Disease-Policy Limit	\$1,000,000
Disease-Each Employee	\$1,000,000

C. AUTOMOBILE LIABILITY INSURANCE (written on ISO policy form CA 00 01 or its equivalent) with a limit of liability of not less than one million dollars (\$1,000,000) for each incident. Such insurance shall include coverage of all "owned", "hired", and "non-owned" vehicles, or coverage for "any auto." The Commission, Housing Authority and the County, and each of their elected and appointed officers, officials, representatives, employees, and agents shall be covered as additional insureds on such policy.

D. PROFESSIONAL LIABILITY INSURANCE, including coverage for personal injury, death, property damage, and contractual liability in an amount not less than one million dollars (\$1,000,000) for each occurrence (two million dollars (\$2,000,000) general aggregate). Said insurance shall be maintained for the statutory period during which the professional maybe exposed to liability. If the Contractor is not providing professional services, then it is the responsibility of the Contractor to obtain separate written approval from Commission to eliminate this professional liability insurance requirement. The Contractor shall require that the aforementioned professional liability insurance coverage language be incorporated into its contract with any other entity with which it contracts for professional services.

The Contractor agrees that it will require all of the above mentioned insurance requirements be incorporated in its contract with any entity with which it contracts in relation to this Contract or in relation to the property or project that is the subject of this Contract.

## **11. INDEMNIFICATION**

The Contractor shall indemnify, defend and hold harmless the Commission, Housing Authority of the County of Los Angeles (Housing Authority), County of Los Angeles (County), and their elected and appointed officers, employees, and agents from and against any and all liability, including but not limited to demands, claims, actions, fees, costs, and expenses (including attorney and expert witness fees), arising from or connected with Contractor's acts and/or omissions arising from and/or relating to this Contract.

## **12. COMMISSION'S QUALITY ASSURANCE PLAN**

The Commission will evaluate Contractor's performance under this Contract on not less than an annual basis. Such evaluation will include assessing Contractor's compliance with all contract terms and performance standards. Contractor deficiencies, which the Commission determines are severe or continuing and that may place performance of the Contract in jeopardy, if not corrected, will be reported to the Board of Commissioners. The report will include improvement/corrective action measures taken by the Commission and Contractor. If improvement does not occur consistent with the corrective measure, the Commission's Executive Director may terminate this Contract, pursuant to Paragraph 13 or 14, or impose other remedies as specified in this Contract.

## **13. TERMINATION FOR CONVENIENCE**

The Commission's Executive Director reserves the right to cancel this Contract for any reason at all upon thirty (30) days' prior written notice to the Contractor. In the event of such termination, the Contractor shall be entitled to a prorated portion paid for all satisfactory work unless such termination is made for cause, in which event, compensation if any, shall be adjusted in such termination.

## **14. TERMINATION FOR CAUSE**

This Contract may be terminated by the Commission's Executive Director upon written notice to the Contractor for just cause (failure to perform satisfactorily) with no penalties incurred by the Commission upon termination or upon the occurrence of any of the following events in A, B, C or D:

- A. Should the Contractor fail to perform all or any portion of the work required to be performed hereunder in a timely and good workmanlike manner or properly carry out the provisions of this Contract in their true intent and meaning, then in such case, notice thereof in writing will be served upon the Contractor, and should the Contractor neglect or refuse to provide a means for satisfactory compliance with this Contract and with the direction of the Commission within the time specified in such notice, the Commission's Executive Director shall have the power to suspend or terminate the operations of the Contractor in whole or in part.

- B. Should the Contractor fail within five (5) days to perform in a satisfactory manner, in accordance with the provisions of this Contract, or if the work to be done under this Contract is abandoned for more than three days by the Contractor, then notice of deficiency thereof in writing will be served upon Contractor by the Commission. Should the Contractor fail to comply with the terms of this Contract within five (5) days, upon receipt of said written notice of deficiency, the Executive Director of Commission shall have the power to suspend or terminate the operations of the Contractor in whole or in part.
- C. In the event that a petition of bankruptcy shall be filed by or against the Contractor.
- D. If, through any cause, the Contractor shall fail to fulfill, in a timely and proper manner, the obligations under this Contract, or if the Contractor shall violate any of the covenants, Contracts, or stipulations of this Contract, the Executive Director of the Commission shall thereupon have the right to terminate this Contract by giving written notice to the Contractor of such termination and specifying the effective date thereof, at least five (5) days before the effective date of such termination. In such event, all finished or unfinished documents, data, studies, surveys, drawings, maps, models, photographs and reports prepared by the Contractor under this Contract shall, at the option of the Commission become its property and the Contractor shall be entitled to receive just and equitable compensation for any work satisfactorily completed.

**15. CONTRACTOR'S WARRANTY OF ADHERENCE TO COMMISSION'S CHILD SUPPORT COMPLIANCE PROGRAM**

The Contractor acknowledges that the Commission has established a goal of ensuring that all individuals who benefit financially from the Commission through a contract are in compliance with their court-ordered child, family, and spousal support obligations in order to mitigate the economic burden otherwise imposed upon the taxpayers of the County of Los Angeles.

As required by the Commission Child Support Compliance Program and without limiting the Contractor's duty under this Contract to comply with all applicable provisions of law, the Contractor warrants that it is now in compliance and shall, during the term of this Contract, maintain compliance with employment and wage reporting requirements as required by the Federal Social Security Act (42 USC Section 653a) and California Unemployment Insurance Code Section 1088.5, and shall implement all lawfully served Wage and Earnings Withholding Orders or Child Support Services Department Notices of Wage and Earnings Assignment for Child or Spousal Support, pursuant to Code of Civil Procedure Section 706.031 and Family Code Section 5246(b).

**16. TERMINATION FOR BREACH OF WARRANTY TO COMPLY WITH COMMISSION'S CHILD SUPPORT COMPLIANCE PROGRAM**

Failure of the Contractor to maintain compliance with the requirements set forth in Paragraph 15, "*CONTRACTOR'S WARRANTY OF ADHERENCE TO COMMISSION'S CHILD SUPPORT COMPLIANCE PROGRAM*" shall constitute default under this contract. Without limiting the rights and remedies available to the Commission under any other provision of this contract, failure of the Contractor to cure such default within ninety (90) calendar days of written notice shall be grounds upon which Commission's Executive Director may terminate this contract pursuant to Paragraph 14 - "TERMINATION FOR CAUSE" and pursue debarment of the Contractor, pursuant to Commission Policy.

**17. POST MOST WANTED DELINQUENT PARENTS LIST**

The Contractor acknowledges that the County places a high priority on the enforcement of child support laws and the apprehension of child support evaders. The Contractor understands that it is the County and Commission's policy to strongly encourage all Contractors to voluntarily post an entitled "L.A.'s Most Wanted: Delinquent Parents" poster in a prominent position at Contractor's place of business. The Child Support Services Department (CSSD) will supply the Contractor with the poster to be used.

**18. INDEPENDENT CONTRACTOR**

This Contract does not, is not intended to, nor shall it be construed to create the relationship of agent, employee or joint venture between the Commission and the Contractor.

**19. EMPLOYEES OF CONTRACTOR**

*Workers' Compensation:* The Contractor understands and agrees that all persons furnishing services to the Commission pursuant to this Contract are, for the purposes of Workers' Compensation liability, employees solely of the Contractor. The Contractor shall bear sole responsibility and liability for providing Workers' Compensation benefits to any person for injuries arising from an accident connected with services provided to the Commission under this Contract.

*Professional Conduct:* The Commission does not and will not condone any acts, gestures, comments or conduct from the Contractor's employees, agents or subcontractors that may be construed as sexual harassment or any other type of activities or behavior that might be construed as harassment. The Commission will properly investigate all charges of harassment by residents, employees or agents of the Commission against any and all of the Contractor's employees, agents or subcontractors providing services for the Commission. The Contractor assumes all liability for the actions of the Contractor's employees, agents or subcontractors and is

responsible for taking appropriate action after reports of harassment are received by the Contractor.

**20. DRUG-FREE WORKPLACE ACT OF THE STATE OF CALIFORNIA**

The Contractor certifies under penalty of perjury under the laws of the State of California that the Contractor will comply with the requirements of the Drug-Free Workplace Act of 1990.

**21. SAFETY STANDARDS AND ACCIDENT PREVENTION**

The Contractor shall comply with all applicable federal, state and local laws governing safety, health and sanitation. The Contractor shall provide all safeguards, safety devices and protective equipment and take any other needed actions, as its own responsibility, reasonably necessary to protect the life and health of employees on the job and the safety of the public and to protect property in connection with the performance of this Contract.

**22. COMPLIANCE WITH LAWS**

The Contractor agrees to be bound by all applicable federal, state and local laws, regulations, and directives as they pertain to the performance of this Contract, including but not limited to, the Housing and Community Development Act of 1974, as amended by the Cranston-Gonzalez National Affordable Housing Act, 1990, and 24 CFR Part 85, and the Americans with Disabilities Act of 1990. As the compensation under this Contract is in excess of \$100,000 the Contractor shall comply with applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 18579h), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency Regulations (40 CFR part 15).

The Contractor must obtain and present all relevant state and local insurance, training and licensing pursuant to services required within this Contract.

The Contractor shall comply with the following laws in Sections 23-32, inclusive, and 41-43, inclusive.

**23. CIVIL RIGHTS ACT OF 1964, TITLE VI (NON-DISCRIMINATION IN FEDERALLY-ASSISTED PROGRAMS)**

The Contractor shall comply with the Civil Rights Act of 1964 Title VI which provides that no person shall, on the grounds of race, color, or national origin, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving federal financial assistance.



**24. SECTION 109 OF THE HOUSING AND COMMUNITY DEVELOPMENT ACT OF 1974**

The Contractor shall comply with Section 109 of the Housing and Community Development Act of 1974 which states that no person in the United States shall, on the grounds of race, color, national origin, or sex be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity funded in whole or in part with funds made available under this title.

**25. AGE DISCRIMINATION ACT OF 1975 AND SECTION 504 OF THE REHABILITATION ACT OF 1973**

The Contractor shall comply with the Age Discrimination Act of 1975 and Section 504 of the Rehabilitation Act of 1973, which require that no person in the United States shall be excluded from participating in, denied the benefits of, or subject to discrimination under this Contract on the basis of age or with respect to an otherwise qualified disabled individual.

**26. EXECUTIVE ORDER 11246 AND 11375, EQUAL OPPORTUNITY IN EMPLOYMENT (NON-DISCRIMINATION IN EMPLOYMENT BY GOVERNMENT CONTRACTORS AND SUBCONTRACTORS)**

The Contractor shall comply with Executive Order 11246 and 11375, Equal Opportunity in Employment, which requires that during the performance of this Contract, the Contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex or national origin. The Contractor will take affirmative action to ensure that applicants are employed, and that employees are treated fairly during employment, without regard to their race, color, religion, sex or national origin. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of the non-discrimination clause.

The Contractor will, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex or national origin.

The Contractor will send to each labor union or representative of workers with which it has a collective bargaining Contract or other contract or understanding, a notice to be provided by the agency of the Contractor's commitments under Section 202 of Executive Order No. 11246 of September 24, 1965, and shall post copies of the notice in conspicuous places available to employees and applicants for employment. The Contractor will comply with all provisions of Executive Order No. 11246 of September 24, 1965, and of the rules, regulations and relevant orders of the Secretary of Labor.

The Contractor will furnish all information and reports required by the Executive Order and by the rules, regulations and orders of the Secretary of Labor, or pursuant thereto, and will permit access to its books, records, and accounts by the Commission and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations and orders.

In the event of the Contractor's noncompliance with the non-discrimination clauses of this Contract or with any of such rules, regulations or orders, this Contract may be canceled, terminated or suspended in whole or in part and the Contractor may be declared ineligible for further Government contracts in accordance with procedures authorized in the Executive Orders and such other sanctions may be imposed and remedies invoked as provided in the Executive Order or by rule, regulation or order of the Secretary of Labor, or as otherwise provided by law.

The Contractor will include the provisions of these paragraphs in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to Section 204 of the Executive Order No. 11246 of September 24, 1965, that such provisions will be binding upon each subcontractor or vendor. The Contractor will take such actions with respect to any subcontract or purchase order as the Commission may direct as a means of enforcing such provisions including sanctions for noncompliance, provided however, that in the event the Contractor becomes involved in, or is threatened with litigation by a subcontractor or vendor as a result of such direction by the Commission, the Contractor may request the United States to enter into such litigation to protect the interests of the United States.

**27. GREATER AVENUES FOR INDEPENDENCE (GAIN) PROGRAM AND GENERAL RELIEF OPPORTUNITY FOR WORK (GROW) PROGRAM**

Should the Contractor require additional or replacement personnel after the effective date of this Contract, the Contractor shall give consideration for any such employment openings to participants in the County Department of Public Social Services' Greater Avenues for Independence (GAIN) Program or General Relief Opportunity for Work (GROW) Program who meet the Contractor's minimum qualifications for the open position. The Contractor shall contact the County's GAIN/GROW Division at (626) 927-5354 for a list of GAIN/GROW participants by job category.

**28. TERMINATION FOR NON-ADHERENCE OF COUNTY LOBBYIST ORDINANCE**

The Contractor, and each County Lobbyist or County Lobbying firm as defined in County Code Section 2.160.010 retained by the Contractor, shall fully comply with the County's Lobbyist Ordinance, County Code Chapter 2.160. Failure on the part of the Contractor or any County Lobbyist or County Lobbying firm retained by the Contractor to fully comply with the County's Lobbyist Ordinance shall constitute a

material breach of this Contract, upon which the County may in its sole discretion, immediately terminate or suspend this Contract.

**29. NOTICE TO EMPLOYEES REGARDING THE FEDERAL EARNED INCOME CREDIT**

The Contractor shall notify its employees, and shall require each subcontractor to notify its employees, that they may be eligible for the Federal Earned Income Credit under the federal income tax laws. Such notice shall be provided in accordance with the requirements set forth in Internal Revenue Service Notice 1015.

**30. USE OF RECYCLED-CONTENT PAPER PRODUCTS**

Consistent with the Board of Supervisors' policy to reduce the amount of solid waste deposited at the County landfills, the Contractor agrees to use recycled-content paper to the maximum extent possible on the Project.

**31. CONTRACTOR RESPONSIBILITY AND DEBARMENT**

- A. A responsible contractor is a contractor, consultant, vendor, or operating agency who has demonstrated the attribute of trustworthiness, as well as quality, fitness, capacity and experience to satisfactorily perform the contract. It is the policy of the Commission, Housing Authority, and County to conduct business only with responsible contractors.
- B. The Contractor is hereby notified that if the Commission acquires information concerning the performance of the Contractor on this or other contracts which indicates that the Contractor is not responsible, the Commission may, in addition to other remedies provided in the contract, debar the Contractor from bidding or proposing on, or being awarded, and/or performing work on Commission contracts for a specified period of time, which generally will not to exceed five (5) years but may exceed five (5) years or be permanent if warranted by circumstances, and terminate any or all existing contracts the Contractor may have with the Commission.
- C. The Commission may debar a contractor, consultant, vendor, or operating agency if the Board of Commissioners finds, in its discretion, that the contractor, consultant, vendor, or operating agency has done any of the following: (1) violated any term of a contract with the Commission, Housing Authority, or County, or a nonprofit corporation created by the Commission, Housing Authority, or County (2) committed any act or omission which negatively reflects on the its quality, fitness or capacity to perform a contract with the Commission, Housing Authority, or County or any other public entity, or a nonprofit corporation created by the Commission, Housing Authority, or County, or engaged in a pattern or practice which negatively reflects on same, (3) committed an act or offense which indicates a lack of business integrity or business honesty, or (4)

made or submitted a false claim against the Commission, Housing Authority, County, or any other public entity.

- D. If there is evidence that the Contractor may be subject to debarment, the Commission will notify the Contractor in writing of the evidence, which is the basis for the proposed debarment and will advise the Contractor of the scheduled date for a debarment hearing before the Contractor Hearing Board.
- E. The Contractor Hearing Board will conduct a hearing where evidence on the proposed debarment is presented. The Contractor and/or the Contractor's representative shall be given an opportunity to submit evidence at that hearing. After the hearing, the Contractor Hearing Board shall prepare a tentative proposed decision, which shall contain a recommendation regarding whether the Contractor should be debarred, and, if so, the appropriate length of time of the debarment. The Contractor and the Commission shall be provided an opportunity to object to the tentative proposed decision prior to its presentation to the Board of Commissioners.
- F. After consideration of any objections, or if no objections are submitted, a record of the hearing, the proposed decision and any other recommendation of the Contract Hearing Board shall be presented to the Board of Commissioners. The Board of Commissioners shall have the right to modify, deny or adopt the proposed decision and recommendation of the Hearing Board.
- G. If a Contractor has been debarred for a period longer than five (5) years, that Contractor may, after the debarment has been in effect for at least five (5) years, submit a written request for review of the debarment determination to reduce the period of debarment or terminate the debarment. The Commission may, in its discretion, reduce the period of debarment or terminate the debarment if it finds that the Contractor has adequately demonstrated one or more of the following: (1) elimination of the grounds for which the debarment was imposed; (2) a bona fide change in ownership or management; (3) material evidence discovered after debarment was imposed; or (4) any other reason that is in the best interests of the Commission.
- H. The Contractor Hearing Board will consider a request for review of the debarment determination only where (1) the Contractor has been debarred for a period longer than five (5) years; (2) the debarment has been in effect for at least five (5) years; and (3) the request is in writing, states one or more of the ground for reduction of the debarment period or termination of the debarment, and includes supporting documentation. Upon receiving an appropriate request, the Contractor Hearing Board will provide notice of the hearing on the request. At the hearing, the Contractor Hearing Board shall conduct a hearing where evidence on the proposed reduction of debarment period or termination of debarment is presented. This hearing shall be conducted and the request for

review decided by the Contractor Hearing Board pursuant to the same procedures as for a debarment Hearing.

The Contractor Hearing Board's proposed decision shall contain a recommendation on the request to reduce the period of debarment or terminate the debarment. The Contractor Hearing Board shall present its proposed decision and recommendation to the Board of Commissioners. The Board of Commissioners shall have the right to modify, deny or adopt the proposed decision and recommendation of the Contractor Hearing Board.

- I. These terms shall also apply to subcontractors and subconsultants of County, Commission, or Housing Authority contractors, consultants, vendors and operating agencies.

### **32. COMPLIANCE WITH JURY SERVICE PROGRAM**

- A. Unless the Contractor has demonstrated to the Commission satisfaction either that the Contractor is not a "Contractor" as defined under the Jury Service Program, or that the Contractor qualifies for an exception to the Jury Service Program, the Contractor shall have and adhere to a written policy that provides that its Employees shall receive from the Contractor, on an annual basis, no less than five (5) days of regular pay for actual jury service. The policy may provide that Employees deposit any fees received for such jury service with the Contractor or that the Contractor deduct from the Employee's regular pay the fees received for jury service.
- B. For purposes of this Section, "Contractor" means a person, partnership, corporation or other entity which has a contract with the Commission or a subcontract with a Commission contractor and has received or will receive an aggregate sum of \$50,000 or more in any twelve (12) month period under one or more Commission contracts or subcontracts. "Employee" means any California resident who is a full time employee of Contractor. "Full time" means forty (40) hours or more worked per week, or a lesser number of hours if: 1) the lesser number is a recognized industry standard as determined by the Commission, or 2) Contractor has a long-standing practice that defines the lesser number of hours as full-time. Full-time employees providing short-term, temporary services of ninety (90) days or less within a twelve (12) month period are not considered full-time for purposes of the Jury Service Program. If Contractor uses any subcontractor to perform services for the Commission under the Contract, the subcontractor shall also be subject to the provisions of this Section. The provisions of this Section shall be inserted into any such subcontract Contract and a copy of the Jury Service Program shall be attached to the Contract.
- C. If the Contractor is not required to comply with the Jury Service Program when the Contract commences, Contractor shall have a continuing obligation to review the applicability of its "exception status" from the Jury Service Program, and

Contractor shall immediately notify Commission if Contractor at any time either comes within the Jury Service Program's definition of "Contractor" or if Contractor no longer qualifies for an exception to the Program. In either event, Contractor shall immediately implement a written policy consistent with the Jury Service Program. The Commission may also require, at any time during the Contract and at its sole discretion, that Contractor demonstrate to the Commission's satisfaction that Contractor either continues to remain outside of the Jury Service Program's definition of "Contractor" and/or that Contractor continues to qualify for an exception to the Program.

- D. The Contractor's violation of this Section of the contract may constitute a material breach of the Contract. In the event of such material breach, Commission may, in its sole discretion, terminate the Contract and/or bar Contractor from the award of future Commission contracts for a period of time consistent with the seriousness of the breach.

### **33. ACCESS AND RETENTION OF RECORDS**

The Contractor shall provide access to the Commission, the Federal Grantor agency, the Comptroller General of the United States, or any of their duly authorized representatives to any books, documents, papers and records of the Contractor which are directly pertinent to this Contract for the purpose of making audits, examinations, excerpts and transcriptions.

The Contractor is required to retain the aforementioned records for a period of five (5) years after the Commission pays final payment and other pending matters are closed under this Contract.

### **34. CONFLICT OF INTEREST**

The Contractor represents, warrants and agrees that to the best of its knowledge, it does not presently have, nor will it acquire during the term of this Contract, any interest direct or indirect, by contract, employment or otherwise, or as a partner, joint venture or shareholder (other than as a shareholder holding a one percent (1%) or less interest in publicly traded companies) or affiliate with any business or business entity that has entered into any contract, subcontract or arrangement with the Commission. Upon execution of this Contract and during its term, as appropriate, the Contractor shall, disclose in writing to the Commission any other contract or employment during the term of this Contract by any other persons, business or corporation in which employment will or may likely develop a conflict of interest between the Commission's interest and the interests of the third parties.

### **35. SEVERABILITY**

In the event that any provision herein is held to be invalid, void, or illegal by any court of competent jurisdiction, the same shall be deemed severable from the

remainder of this Agreement and shall in no way affect, impair or invalidate any other provision contained herein. If any such provision shall be deemed invalid due to its scope or breadth, such provision shall be deemed valid to the extent of the scope or breadth permitted by law.

**36. INTERPRETATION**

No provision of this Contract is to be interpreted for or against either party because that party or that party's legal representative drafted such provision, but this Contract is to be construed as if drafted by both parties hereto.

**37. WAIVER**

No breach of any provision hereof can be waived unless in writing. Waiver of any one breach of any provision shall not be deemed to be a waiver of any breach of the same or any other provision hereof.

**38. PATENT RIGHTS**

The Commission will hold all the patent rights with respect to any discovery or invention, which arises or is developed in the course of, or under this Contract.

**39. COPYRIGHT**

No report, maps, or other documents produced in whole or in part under this Contract shall be the subject of an application for copyright by or on behalf of the Contractor. All such documents become the property of the Commission and the Commission holds all the rights to said data.

**40. NOTICES**

The Commission shall provide the Contractor with notice of any injury or damage arising from or connected with services rendered pursuant to this Contract to the extent that Commission has actual knowledge of such injury or damage. The Commission shall provide such notice within ten (10) days of receiving actual knowledge of such injury or damage.

Notices provided for in this Contract shall be in writing and shall be addressed to the person intended to receive the same, at the following address:

The Commission: Cordé Carrillo, Director  
2 Coral Circle  
Monterey Park, CA 91755  
Phone: 323.890.7205  
Fax: 323.838.1079  
Email: [Corde.Carrillo@lacdc.org](mailto:Corde.Carrillo@lacdc.org)

The Contractor: Paul Nguyen, Western Regional Manager  
360 Grand Avenue, No. 203  
Oakland, CA 94601  
Phone: 510-533-6059  
Fax: 510-533-6048  
Email: [nguyen@faucett.com](mailto:nguyen@faucett.com)

Notices addressed as above provided shall be deemed delivered three (3) business days after mailed by U.S. Mail or when delivered in person with written acknowledgement of the receipt thereof. The Contractor and the Commission may designate a different address or addresses for notices to be sent by giving written notice of such change of address to all other parties entitled to receive notice.

**41. NOTICE TO EMPLOYEES REGARDING THE SAFELY SURRENDERED BABY LAW**

The Contractor shall notify and provide to its employees, and shall require each subcontractor to notify and provide to its employees, a fact sheet regarding the Safely Surrendered Baby Law, its implementation in Los Angeles County, and where and how to safely surrender a baby. The fact sheet is set forth in *Attachment D – Required Contract Notices* of this Contract and is also available on the Internet at [www.babysafela.org](http://www.babysafela.org) for printing purposes.

**42. CONTRACTOR'S ACKNOWLEDGMENT OF COMMISSION'S COMMITMENT TO THE SAFELY SURRENDERED BABY LAW**

The Contractor acknowledges that the Commission places a high priority on the implementation of the Safely Surrendered Baby Law. The Contractor understands that it is the Commission's policy to encourage all Commission Contractors to voluntarily post the Commission's "Safely Surrendered Baby Law" poster in a prominent position at the Contractor's place of business. The Contractor will also encourage its subcontractors, if any, to post this poster in a prominent position in the subcontractor's place of business. The Department of Children and Family Services of the County of Los Angeles will supply the Contractor with the poster to be used.

**43. CONTRACTOR'S CHARITABLE CONTRIBUTIONS COMPLIANCE**

The Supervision of Trustees and Fundraisers for Charitable Purposes Act regulates entities receiving or raising charitable contributions. The "Nonprofit Integrity Act of



2004" (SB 1262, Chapter 919) increased Charitable Purposes Act requirements. By requiring Contractors to complete the Charitable Contributions Certification as included in *Attachment C – Required Contract Forms*, the Commission seeks to ensure that all Commission contractors that receive or raise charitable contributions comply with California law in order to protect the Commission and its taxpayers. A Contractor that receives or raises charitable contributions without complying with its obligations under California law commits a material breach subjecting it to either contract termination or debarment proceedings, or both.

**44. ENTIRE CONTRACT**

This Contract with Attachments A through D constitutes the entire understanding and Contract of the parties. This Contract includes the following attachments:

- A. Statement of Work
- B. Fee Schedule
- C. Required Contract Forms
- D. Required Contract Notices

/

/

/

/

/

/

/

/

/

/

/

/

/

/

/

/

/

/

/

/

/

## SIGNATURES

IN WITNESS WHEREOF, the Commission and the Contractor, through their duly authorized officers, have executed this Contract as of the date first above written.

COMMUNITY DEVELOPMENT  
COMMISSION OF THE COUNTY OF  
LOS ANGELES

JACK FAUCETT ASSOCIATES

BY: \_\_\_\_\_  
Carlos Jackson  
Executive Director

BY: \_\_\_\_\_  
Mike Lawrence  
President

APPROVED AS TO PROGRAM:  
ECONOMIC/REDEVELOPMENT  
DIVISION

BY: \_\_\_\_\_  
Cordé Carrillo  
Director

APPROVED AS TO FORM:  
Raymond G. Fortner, Jr.  
County Counsel

BY:  \_\_\_\_\_  
Behnaz Tashakorian  
Deputy

# **ATTACHMENT A**

# **STATEMENT OF WORK**

# Statement of Work

## **1.0 SCOPE OF WORK**

The Consultant will prepare an Enterprise Zone application, on behalf of the County of Los Angeles (County), for submission to the State Department of Housing and Community Development (HCD). The Commission will act as agent of the County. The Consultant shall prepare all work products so a complete Enterprise Zone application will be submitted to HCD.

## **2.0 SPECIFIC WORK REQUIREMENTS**

The work requirements must be completed in a time, manner and format as set forth by HCD. HCD is expected to release its California Enterprise Zone Program 2007/2008 Application Guidebook for Enterprise Zone Designation (Application Guidebook) prior to the application deadline. The Consultant will complete the Enterprise Zone Application and submit the Application to HCD by the deadline.

- 2.1** The Consultant shall complete the below tasks, each in accordance with expected Application Guidebook requirements. As shown in Table 1, individual tasks may consist of several simultaneous subtasks.
- 2.2** The Consultant shall work with the Commission, the Department of Regional Planning, the Department of Public Works, Workforce Investment Boards and other County Departments and staff, as needed, to develop appropriate information required for the Enterprise Zone application. Any data prepared by the Commission will be checked by the Consultant for accuracy.
- 2.3** The Consultant shall meet with staff of Los Angeles County Supervisors and other County Departments and staff, as needed, to present recommendations, findings and data in support of the application.
- 2.4** The Consultant shall present to the Commission drafts of each application section as they are completed, with a complete application draft due to the Commission for review at least two (2) weeks prior to the application deadline.
- 2.5** The Consultant shall submit to the Commission the complete and final Enterprise Zone application no later than five (5) days prior to the application deadline. The final application shall be compiled in the format and quantities identified by HCD.
- 2.6** The Consultant shall prepare a response to remedy any technical deficiencies HCD identifies in the Enterprise Zone application. This response shall be due to the Commission no later than three (3) days prior to the technical deficiencies response deadline.

## Statement of Work

### 3.0 TASK IDENTIFICATION

Each task in this section is taken from HCD's 2006/2007 Application Guidebook. As of the date of execution of this Contract, HCD has not released the 2007/2008 guidebook; therefore, the Contract tasks are considered the best approximation of what will be required for this Application work. If, upon release, the 2007/2008 Guidebook includes any task(s) not listed in this section or removes any task(s) outlined below, this Statement of Work shall be amended to incorporate the new task(s), or delete unnecessary task(s).

#### 3.1 TASK 1: PARTICIPANT CONTACT IDENTIFICATION

The initial section of the application requires identification of the primary and secondary points of contact as well as identification of the Enterprise Zone manager and vouchering agent. The Consultant will work with the Commission to develop an Enterprise Zone management program and identify the zone manager and vouchering agent. Also required in this task is the identification of the state Assembly, state Senate and U.S. Representatives whose districts will be within the proposed zone.

**Deliverable:** The Consultant will obtain the points of contact for the County, identify the zone manager and vouchering agent and the names of the affected state and federal legislators and develop an Enterprise Zone management program. The Consultant will insert the completed forms into the application package.

#### 3.2 TASKS 2 & 3: ELIGIBILITY ANALYSIS & BOUNDARY CONFORMITY

Designation as an Enterprise Zone requires an eligible geographic area to be identified. The Consultant will work with the Commission to designate the specific geographic layout of the zone. The Consultant will collect U.S. Census Bureau data and identify eligible census tracts and/or block groups in accordance with eligibility requirements and methodologies set forth by HCD. Commission Geographic Information Systems (GIS) resources will be used to prepare the required zone maps and generate the required legal description and street/address list. The Consultant will ensure that the legal description, street/address list and zone maps generated by the Commission meet HCD's requirements.

**Deliverable:** The Consultant will provide a list of eligible census tracts and block groups, which will be used by the Commission to produce GIS maps and the legal description and street/address lists.

## Statement of Work

### 3.3 TASK 4: BOARD OF SUPERVISORS RESOLUTION & OTHER BOARD ACTIONS

The creation of an Enterprise Zone requires that the County Board of Supervisors (Board) adopt a resolution authorizing participation in the Enterprise Zone program. The Board may also adopt a Letter of Commitment by resolution or minute order, or delegate this authority to the Commission. Furthermore, the Board may adopt a Memorandum of Understanding between all affected entities, including municipalities, vouchering agents, and outside marketing organizations.

The Consultant will develop drafts of the application Resolution, the Letter of Commitment, and the application Memorandum of Understanding. The Consultant will also work with outside organizations (such as local chambers of commerce) to secure letters of support for the application.

**Deliverable:** The Consultant will prepare draft resolutions and/or MOUs for approval by the County Board of Supervisors. The Consultant will also draft letters of commitment for approval by participating organizations. The Consultant will work with outside organizations to secure letters of support for the Enterprise Zone.

### 3.4 TASK 5: ECONOMIC DEVELOPMENT & MARKETING PLAN

The bulk of the Enterprise Zone application traditionally has been the Economic Development and Marketing Plan. The Enterprise Zone application sets forth eight main components of the Economic Development & Marketing Plan:

#### 3.4.1. Marketing Strategy and Plan

The Marketing Strategy & Plan discusses marketing of the zone to both existing businesses and businesses interested in locating within the zone. The Consultant shall prepare this section in close consultation with organizations that promote economic development in the region, especially local chambers of commerce and business development organizations. This is the Enterprise Zone application section in which the most points are typically at stake. The application shall highlight any existing marketing successes and plans and include a discussion of how the plan addresses the unique socioeconomic distress factors identified in the eligibility criteria analysis.

#### 3.4.2. Available Property & Businesses

The Available Property section requires collection of data about vacant industrial and commercial buildings and parcels within the proposed zone. The Consultant shall work with appropriate stakeholders and real estate experts to complete this section.

## Statement of Work

### 3.4.3. Financing Programs

The Financing Program section requires data collection from various financial institutions. The Consultant will complete this section based on its previous work with economic development organizations and finance entities in California.

### 3.4.4. Job Development, Vouchering Plan and Vouchering Fee Remittance Plan

In the Job Development, Vouchering Plan and Vouchering Fee Remittance Plan sections, the application will discuss how the County and other job development entities currently interact and should discuss any ongoing programs and achievements in business expansion, attraction, and retention. The Consultant shall work with the County and appropriate agencies to obtain the information for development of these plans.

### 3.4.5. Planning and Local Incentives

The Planning and Local Incentives section will discuss what has been done to encourage industrial and commercial businesses to locate or expand in the zone. The Consultant shall complete this section by working with Commission and County representatives to identify all available success stories and incentive programs.

### 3.4.6. Unemployment and Area Income Levels

The Unemployment/Area Income section requires the use of County-wide unemployment rate data. The Consultant shall compile and process all necessary data and calculate the unemployment rates in this section and in the Bonus Point section.

### 3.4.7. Enterprise Zone Program Management Information

The Enterprise Zone Program Management Information section requires a presentation of zone governance. The Consultant shall closely consult with the Commission to prepare this section.

### 3.4.8. Infrastructure and Capital Improvement Plan

The Infrastructure section calls for analysis of the water, sewer, storm drain, and other physical infrastructure that serve the proposed zone. The Consultant shall consult Commission and County staff to gather information related to capital improvement projects. These documents will be analyzed and the Consultant will highlight key descriptors in this section. The Consultant will also consult with the Southern California Association of Governments (SCAG) to obtain data from the Regional Transportation Plan about upcoming projects that benefit the proposed Enterprise Zone.

## Statement of Work

HCD has placed added emphasis on self-evaluation and benchmarking of zone activities by zone management. The Consultant shall work with Commission staff and participating organizations to identify and/or establish a clear set of goals and performance measurement mechanisms to meet this requirement.

The Consultant will work closely with local economic development and job development organizations, such as the Chambers of Commerce, WIBs, and County departments for information required in this section. The Consultant shall then assimilate the raw information into comprehensive and convincing narratives. Also, as previously stated, Enterprise Zone Applications require detailed performance measures, including quantifiable job development, business retention, attraction, and expansion goals. The Consultant shall work closely with Commission staff to develop realistic goals for these sections.

**Deliverable:** The Consultant will perform the above tasks and deliver drafts of each section of the Economic Development & Marketing Plan for review and comment as soon as they are complete.

### 3.5 TASK 6: BONUS STATEMENT

The Enterprise Zone application scoring process provides bonus points for applicants meeting extraordinary economic distress criteria. This has included: (1) the percent of the population in the proposed Enterprise Zone living below the poverty level and (2) the percent unemployed persons in the proposed Enterprise Zone compared to state levels. In addition, applicants have been encouraged to provide additional information on unique distress factors specific to the applicant communities. The Consultant will develop all of the required statistical information to qualify for the bonus points. The Consultant will work with the Commission to further describe extraordinary factors that could provide additional bonus points. Factors might include public safety issues such as gang-related problems, or high crime rates.

**Deliverable:** The Consultant shall complete the Bonus Point section of the application, including presentation of statistical data on poverty levels and unemployment, and provide a qualitative discussion of the prospective Enterprise Zone's unique distress factors.



## Statement of Work

### 3.6 TASK 7: COMPLETED ENTERPRISE ZONE APPLICATION

This task is the final review and check of the application to ensure that not only is all information included in the proper form, but also that no additional beneficial information is left out. Once the final application is approved by the Commission, the Consultant will copy, scan and burn the application onto a CD ROM. The Consultant will provide the final application to the Commission in Microsoft Word format.

**Deliverable:** The Consultant shall deliver to the Commission the final electronic version of the application in Microsoft Word format. In addition the Consultant will copy, scan and burn the application onto a CD ROM and hand-deliver the required number of copies of the application, in hardcopy and electronic format, to HCD by the application deadline.

### 3.7 TASK 8: REMEDY TECHNICAL DEFICIENCIES IDENTIFIED BY HCD

After delivery of the final Application, the Consultant will provide support to the Commission in addressing any comments and concerns identified by HCD in the Initial Technical Review Phase.

**Deliverable:** The Consultant shall provide technical support after application submission to address HCD's comments, if any, from the Initial Technical Review Phase.

### 3.8 TASK 9: CONDITIONAL AND FINAL DESIGNATION

After receipt of Conditional Designation from HCD, the Consultant will assist in meeting the requisite conditions to achieve Final Designation and the signing of the Memorandum of Understanding with the State of California.

**Deliverable:** The Consultant shall provide support after receipt of Conditional Designation so the County can achieve Final Designation. This includes assistance with identifying the Targeted Employment Area and the signing of the final Memorandum of Understanding with the State of California.

TASK #		TABLE 1: 2008 EZ APPLICATION PROJECT TASKS
1		PARTICIPANT CONTACT IDENTIFICATION
1.1		Identify Primary and Secondary Point of Contacts (POCs) and Obtain Signature Pages
1.2		Identify Enterprise Zone Manager, Vouchering Agent, State Assembly, State Senate and U.S. Congressional Representatives
1.3		Draft Enterprise Zone Program Management Information Chapter & Organizational Charts
2		ELIGIBILITY ANALYSIS
2.1		Identify Geographical Zone Configuration
2.2		Collect and Analyze Census Data for Eligibility Affirmation

## Statement of Work

2.3	Population Eligibility Tables in Narrative
<b>3</b>	<b>BOUNDARY CONFORMITY</b>
3.1	Complete Legal Description
3.2	Complete Street & Address Range
3.3	Complete Zone Street Map & Zone Boundary Map (Application Area, Eligible Area Commercial/Industrial Areas)
3.4	Complete Non-Contiguous Area Analysis and Justification Narrative (if necessary)
3.5	Demonstration or Exception Analysis & Narrative to Zone Ratio (51% Rule)
<b>4</b>	<b>RESOLUTION &amp; MOU (Consultant Templates Provided)</b>
4.1	Draft and Passage of a Resolution Adopted That: Identifies the Area as Economically Depressed, Authorizes the EZ Application, Supports Economic Development, etc., Agrees to Conform to Application EZ Regulations, and Agrees to Self-evaluation Process
4.2	Detailed Letters of Commitment From Each Participant
4.3	Draft and Adopt Memorandum of Understanding Between County and City Adopting EZ Administration Program and Duty Statements
<b>5</b>	<b>ECONOMIC DEVELOPMENT &amp; MARKETING STRATEGY PLANS</b>
5.1	Develop Comprehensive Marketing Strategy and Plan
5.2	Develop First Five-Year Plan Complete with Goals for Business Clusters, Retention, Attraction, Expansion, & Targeted Individuals
5.3	Identify Relationship Between Marketing Strategy & Eligibility Distress Factors Narrative
5.4	Complete Business Retention, Expansion & Attraction Plan Narrative
5.5	Identify Success Stories & Economic Development Partners
5.6	Identify Business Closures & Impacts
5.7	Identify Annual Marketing Plan Activities
5.8	Identify Available Property & Businesses
5.9	Develop Financing Program Plans, Identify Partners, & Establish Track Record Narrative
5.10	Complete Job Development Plan
5.11	Complete Vouchering Plan & Voucher Fee Remittance Plan
5.12	Complete Planning & Local Incentives Narrative
5.13	Complete Unemployment Area Income Levels Section
5.14	Complete Infrastructure & Capital Improvement Plan Narrative
<b>6</b>	<b>BONUS POINTS STATEMENT</b>
6.1	Identify Number of People Living Below Poverty Level and Percentage of Unemployed
6.2	Identify Unique Distress Factors of the Area
<b>7</b>	<b>PRODUCE &amp; DELIVER FINAL APPLICATION</b>
<b>8</b>	<b>REMEDY TECHNICAL DEFICIENCIES</b>
<b>9</b>	<b>MEET CONDITIONS TO ACHIEVE FINAL DESIGNATION</b>

## Statement of Work

### 4.0 MILESTONES

Following the payment due to the Consultant after the Contract signing, the following milestones shall be achieved to initiate the progress payments identified in the Fee Schedule (Attachment B).

#### Work Plan/Schedule (Expected in early July 2008)

The Consultant shall prepare and submit to the Commission an outline of the application that conforms to the guidelines issued by HCD.

#### Progress Report (Expected in August 2008)

The Consultant shall prepare and submit to the Commission an outline of the progress achieved to date, information outstanding, a timeframe for completion of open tasks and an assessment of tasks that need the greatest attention in order to successfully meet the application submission deadline.

#### First Draft (Expected in September 2008)

The Consultant shall prepare and submit to the Commission the first draft of the application, which will include application sections started and/or completed to date.

#### Final Draft (Expected in Mid October to Early November 2008)

The Consultant shall prepare and submit to the Commission the final draft of the application, which will include all application sections, narratives, documentation and other information required by HCD.

#### Application Submittal (Expected in November 2008)

The Consultant shall incorporate all of the Consultant's/Commission's agreed-upon final edits/changes/comments made to the Final Draft and deliver the application to HCD, with hard and electronic copies to the Commission, by the specified due date.

#### Response to Technical Deficiencies (Expected in December 2008)

The Consultant shall prepare and submit to HCD responses to any Technical Deficiencies identified by HCD by the specified due date.

#### Final Designation (Expected in February 2009)

The Consultant shall assist the Commission in preparation of documents needed to achieve final designation of the Enterprise Zone. This shall include any Resolutions, MOUs, Targeted Employment Areas, or other documents required by HCD for the Commission to receive Final Designation.

### 5.0 RESPONSIBILITIES

The Commission and the Consultant's responsibilities are as follows:

# Statement of Work

## **The Commission**

### **5.1 Personnel**

- 5.1.1 The Commission shall monitor the Consultant's performance of this Contract.
- 5.1.2 The Commission shall provide direction to the Consultant in areas relating to County policy, information and procedural requirements.
- 5.1.3 The Commission shall prepare any amendments to the Contract, if needed, in accordance with the terms of the Contract.

### **5.2 Furnished Items**

- 5.2.1 The Commission will endeavor to facilitate the gathering of needed supporting data from various County departments, as needed. Supporting data may include County investments, future projects, improvements and other actions the County plans to take, which may be needed to complete the application.
- 5.2.2 The Commission will complete all evidence of compliance with the California Environmental Quality Act (CEQA).
- 5.2.3 The Commission will complete all GIS mapping of data provided by the Consultant.

## **The Consultant**

### **5.3 Project Manager**

- 5.3.1 The day-to-day project management responsibilities shall be conducted by Paul Nguyen, who will also maintain the ultimate responsibility for work associated with the Enterprise Zone application and will be responsible for the overall project completion.
- 5.3.2 Paul Nguyen shall act as the central point of contact with the Commission, and shall have full authority to act for the Consultant on all matters relating to the daily operation of the Contract. His contact information is as follows:

Paul Nguyen, Western Regional Manager  
Jack Faucett Associates  
360 Grand Avenue, No. 203  
Oakland, CA 94601  
Phone: 510-533-6059  
Fax: 510-533-6048  
Email: [nguyen@faucett.com](mailto:nguyen@faucett.com)

### **5.4 Personnel**

The Consultant shall assign the following personnel to handle the various components of the Enterprise Zone application process:



## Statement of Work

### **5.5 Materials and Equipment**

The Consultant is responsible for the purchase of all materials/equipment to provide the needed services. The Consultant shall use materials and equipment that are safe for the environment and safe for use by the Consultant's employees.

### **5.6 The Consultant's Office**

The Consultant shall make available at least one employee who can respond to inquiries related to the Consultant's performance of the Contract. This employee shall be available during normal business hours.

## **6.0 PERIODIC MEETINGS/PRESENTATIONS**

The Consultant is required to attend all scheduled meetings and present recommendations, findings and application data to County Supervisors and staff and other County Departments and staff, as needed.

## **7.0 ADDITION/DELETION OF SERVICES**

The Commission reserves the right to add or delete services during the term of the Contract. The Consultant's fees will be adjusted by negotiation between the Commission and the Consultant.

# **ATTACHMENT B**

## **FEE SCHEDULE**

**FEE SCHEDULE**  
(Assumes start date of July 1, 2008)

Event	Invoice #	Expected Day	Amount	Percent of Contract	Cumulative Amount	Cumulative Percent
Contract Value			<b>\$114,259</b>			
Contract Signing	1	7/1/08	\$28,565	25%	\$28,565	25%
Work Plan/Schedule	2	7/15/08	\$15,996	14%	\$44,561	39%
Progress Report	3	8/1/08	\$15,996	14%	\$60,559	53%
First Draft	4	9/1/08	\$15,996	14%	\$76,554	67%
Final Draft	5	10/15/08	\$15,996	14%	\$92,550	81%
Application Submittal	6	11/15/08	\$14,854	13%	\$107,404	94%
State Review Response	7	12/15/08	\$3,428	3%	\$110,893	97%
State Conditional Designation Support	8	2/2/08	\$3,428	3%	<b>\$114,259</b>	100%

# **ATTACHMENT C**

## **REQUIRED CONTRACT FORMS**



**COMMUNITY DEVELOPMENT COMMISSION  
CONTRACTOR EMPLOYEE JURY SERVICE PROGRAM  
APPLICATION FOR EXEMPTION AND CERTIFICATION FORM**

The Community Development Commission's (Commission) solicitation for this contract/purchase order (Request for Proposal or Invitation for Bid) is subject to the Commission's Contractor Employee Jury Service Program (Program). All bidders or proposers, whether a contractor or subcontractor, must complete this form to either 1) request an exemption from the Program requirements or 2) certify compliance. Upon review of the submitted form, the Commission will determine, in its sole discretion, whether the bidder or proposer is exempted from the Program.

Company Name: <u>Jack Faucett Associates</u>		
Company Address: <u>4550 Montgomery Ave Suite 300 N</u>		
City: <u>Bethesda</u>	State: <u>MD</u>	Zip Code: <u>20814</u>
Telephone Number: <u>301-941-8800</u>		
Solicitation For (Type of Goods or Services): <u>Services - EZ Application Prep</u>		

*If you believe the Jury Service Program does not apply to your business, check the appropriate box in Part I (attach documentation to support your claim); or, complete Part II to certify compliance with the Program. Whether you complete Part I or Part II, please sign and date this form below.*

**Part I: Jury Service Program Is Not Applicable to My Business**

- ☐ My business does not meet the definition of "contractor," as defined in the Program as it has not received an aggregate sum of \$50,000 or more in any 12-month period under one or more Commission contracts or subcontracts (this exemption is not available if the contract/purchase order itself exceeds \$50,000). I understand that the exemption will be lost and I must comply with the Program if my revenues from the Commission will exceed an aggregate sum of \$50,000 in any 12-month period.
- ☐ My business is a small business as defined in the Program. It 1) has ten or fewer employees; and, 2) has annual gross revenues in the preceding twelve months which, if added to the annual amount of this contract, is . \$500,000 or less; and, 3) is not an affiliate or subsidiary of a business dominant in its field of operation, as defined below. I understand that the exemption will be lost and I must comply with the Program if the number of employees in my business and my gross annual revenues exceed the above limits.

"Dominant in its field of operation" means having more than ten employees, including full-time and part-time employees, and annual gross revenues in the preceding twelve months, which, if added to the annual amount of the contract awarded, exceed \$500,000.

"Affiliate or subsidiary of a business dominant in its field of operation" means a business which is at least 20 percent owned by a business dominant in its field of operation, or by partners, officers, directors, majority stockholders, or their equivalent, of a business dominant in that field of operation.

- ☐ My business is subject to a Collective Bargaining Agreement (attach agreement) that expressly provides that it supersedes all provisions of the Program.

OR

**Part II - Certification of Compliance**

- ☒ My business has and adheres to a written policy that provides, on an annual basis, no less than five days of regular pay for actual jury service for full-time employees of the business who are also California residents, or my company will have and adhere to such a policy prior to award of the contract.

*I declare under penalty of perjury under the laws of the State of California that the information stated above is true and correct.*

Print Name: <u>Michael Lawrence</u>	Title: <u>President</u>
Signature: <u>[Signature]</u>	Date: <u>July 31 2007</u>



## CHARITABLE CONTRIBUTIONS CERTIFICATION

Jack Faucett Associates

Company Name

4550 Montgomery Ave Suite 300N Bethesda MD 20814

Address

52-0787743

Internal Revenue Service Employer Identification Number

N/A

California Registry of Charitable Trusts "CT" number (if applicable)

The Nonprofit Integrity Act (SB 1262, Chapter 919) added requirements to California's Supervision of Trustees and Fundraisers for Charitable Purposes Act, which regulates those receiving and raising charitable contributions.

### CERTIFICATION

YES NO

Proposer or Contractor has examined its activities and determined that it does not now receive or raise charitable contributions regulated under California's Supervision of Trustees and Fundraisers for Charitable Purposes Act. If Proposer engages in activities subjecting it to those laws during the term of a Community Development Commission (CDC) and/or Housing Authority contract, it will timely comply with them and provide the CDC and/or Housing Authority a copy of its initial registration with the California State Attorney General's Registry of Charitable Trusts when filed.

(X) ( )

OR

YES NO

Proposer of Contractor is registered with the California Registry of Charitable Trusts under the CT number listed above and is in compliance with its registration and reporting requirements under California law. Attached is a copy of its most recent filing with the Registry of Charitable Trusts as required by Title 11 California Code of Regulations, sections 300-301 and Government Code sections 12585-12586.

( ) ( )

Michael F Lawrence

Signature

July 31, 2007

Date

Michael F Lawrence

Name and Title (please type or print)

## EQUAL EMPLOYMENT OPPORTUNITY CERTIFICATION

JACK FAUCETT ASSOCIATES  
Vendor's Name

4550 MONTGOMERY AVE SUITE 300N BETHESDA MD 2081  
Address

52-0787743  
Internal Revenue Service Employer Identification Number

### GENERAL

The Contractor certifies and agrees that all persons employed by such firm, its affiliates, subsidiaries, or holding companies are and will be treated equally by the firm without regard to or because of race, religion, ancestry, national origin, or sex and in compliance with all anti-discrimination laws of the United States of America, the State of California, and all local ordinances. The Contractor further certifies that all subcontractors, suppliers, vendors and distributors with whom the Contractor has a contractual relationship are also in compliance with all applicable federal, state and local anti-discriminatory laws.

### VENDOR'S CERTIFICATION

1. The vendor has a written policy statement prohibiting discrimination in all phases of employment.
2. The vendor periodically conducts a self-analysis or utilization analysis of its work force.
3. The vendor has a system for determining if its employment practices are discriminatory against protected groups.
4. Where problem areas are identified in employment practices, the vendor has a system for taking reasonable corrective action, to include establishment of goals of timetables.

Authorized Official:

Name: Michael F. Lawrence Title: President

Signature: [Signature] Date: July 31, 2007

Form

**W-9**

(Rev. January 2003)

Department of the Treasury  
Internal Revenue Service**Request for Taxpayer  
Identification Number and Certification****Give form to the  
requester. Do not  
send to the IRS.**

Print or type  
See Specific Instructions on page 2:

Name  
**Jack Fawcett Associates**

Business name, if different from above

Check appropriate box: ☐ Individual/  
Sole proprietor ☒ Corporation ☐ Partnership ☐ Other ▶

Exempt from backup withholding ☐

Address (number, street, and apt. or suite no.)  
**4550 Montgomery Ave Suite 300N**

City, state, and ZIP code  
**Bethesda Maryland 20814**

Requester's name and address (optional)

List account number(s) here (optional)

**Part I Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see **How to get a TIN** on page 3.

**Note:** If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number								

or

Employer identification number								
5	2	0	7	8	7	7	4	3

**Part II Certification**

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. person (including a U.S. resident alien).

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. (See the instructions on page 4.)

<b>Sign Here</b>	Signature of U.S. person ▶	Date ▶ <b>July 31, 2007</b>
------------------	----------------------------	-----------------------------

**Purpose of Form**

A person who is required to file an information return with the IRS, must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

**U.S. person.** Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee.

**Note:** If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**Foreign person.** If you are a foreign person, use the appropriate Form W-8 (see **Pub. 515**, Withholding of Tax on Nonresident Aliens and Foreign Entities).

**Nonresident alien who becomes a resident alien.**

Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the recipient has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement that specifies the following five items:

- The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
- The treaty article addressing the income.
- The article number (or location) in the tax treaty that contains the saving clause and its exceptions.
- The type and amount of income that qualifies for the exemption from tax.
- Sufficient facts to justify the exemption from tax under the terms of the treaty article.

**Community Development Commission of the County of Los Angeles**

**Organization Information Form**

- I. FIRM/ORGANIZATION INFORMATION** Contractors/Vendors are selected without regard to race/ethnicity, color, religion, sex, national origin, age, marital status or disability.

NAME OF FIRM: JACK FAUCETT ASSOCIATES

Business Structure: ☐ Sole Proprietorship ☐ Partnership ☒ Corporation ☐ Non-Profit  
☐ Franchise ☐ Other (Please Specify) \_\_\_\_\_

Total Number of Employees (including owners): 10

Distribute the above total number of employees into the following categories:

Race/Ethnic Composition	Owners/Partners/ Associate Partners		Managers		Staff	
	Male	Female	Male	Female	Male	Female
African American						
Hispanic American						
Asian American			1			
Asian Pacific American						
Native American						
Caucasian	2		1		1	1
Other _____						

**II. MINORITY OR WOMEN-OWNED BUSINESS ENTERPRISE REPRESENTATION**

This firm/organization:

- ☐ is a Minority Business Enterprise.

"Minority Business Enterprise," as used in this provision means an independent business concern which is at least 51 percent owned by one or more minority group members; or, in the case of a publicly owned business, at least 51 percent of its voting stock is owned by one of more minority group members; and whose management and daily operations are controlled by one or more such individuals.

- ☐ is a Woman Business Enterprise.

"Woman Business Enterprise," as used in this provision, means an independent business concern which is at least 51 percent owned by one or more women who are U.S. citizens; or, in the case of a publicly owned business, at least 51 percent of its voting stock is owned by one or more women; and whose management and daily operations are controlled by one or more women.

- ☒ is not a Minority or Woman Business Enterprise.

**III. DECLARATION**

*I declare under penalty of perjury under the laws of the state of California that the above information is true and accurate. I understand that the Commission reserves the right to audit the above information at any time and that I will notify the Commission if there are any changes in this firm's ownership from what is stated on this form.*

Print Authorized Name	Authorized Signature	Title	Date
Michael F Lawrence		President	7-31-07

**FEDERAL LOBBYIST REQUIREMENTS  
CERTIFICATION**

Name of Firm: Jack Fancett Associates Date: July 31 2007  
Address: 4550 Montgomery Ave Suite 300N  
State: Maryland Zip Code: 20814 Phone No.: 301-961-8800

Acting on behalf of the above named firm, as its Authorized Official, I make the following Certification to the Department of Housing and Urban Development (HUD) and the Community Development Commission, County of Los Angeles:

- 1) No Federal appropriated funds have been paid, by or on behalf of the above named firm to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of and Federal grant, loan or cooperative agreement, and any extension, continuation, renewal, amendment, or modification thereof, and;
- 2) If any funds other than Federal appropriated funds have paid or will be paid to any person for influencing or attempting to influence an officer or employee or any agency, a Member of Congress an officer or employee of Congress or an employee of a Member of Congress in connection with this Federal contract, grant loan, or cooperative agreement, the above named firm shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions, and;
- 3) The above name firm shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreement) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into the transaction imposed by Section 1352 Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Authorized Official:

Name: Michael F. Lawrence Title: President  
Signature: [Signature] Date: July 31 2007

## ATTESTATION OF WILLINGNESS TO CONSIDER GAIN/GROW PARTICIPANTS

As a threshold requirement for consideration for contract award, Bidder/Proposer shall demonstrate a proven record for hiring GAIN/GROW participants or shall attest to a willingness to consider GAIN/GROW participants for any future employment opening if they meet the minimum qualifications for that opening. Additionally, Bidder/Proposer shall attest to a willingness to provide employed GAIN/GROW participants access to the Bidder/Proposer's employee mentoring program, if available, to assist these individuals in obtaining permanent employment and/or promotional opportunities.

**Bidders/Proposers unable to meet this requirement shall not be considered for contract award.**

Bidder/Proposer shall complete all of the following information, sign where indicated below, and return this form with their proposal.

A. Bidder/Proposer has a proven record of hiring GAIN/GROW participants.

\_\_\_\_ YES (subject to verification by Commission/Housing Authority) ✓ NO

B. Bidder/Proposer is willing to consider GAIN/GROW participants for any future employment openings if the GAIN/GROW participant meets the minimum qualifications for the opening. "Consider" means that Bidder/Proposer is willing to interview qualified GAIN/GROW participants.

✓ YES \_\_\_\_ NO

C. Bidder/Proposer is willing to provide employed GAIN/GROW participants access to its employee-mentoring program, if available.

✓ YES \_\_\_\_ NO \_\_\_\_ N/A (Program not available)

Bidder/Proposer Organization: Jack Fancett Associates

Signature: 

Print Name: Michael F Lawrence

Title: President

Date: July 31, 2007

Tel.#: 301-961-8885

Fax #: 301-469-3001

# **ATTACHMENT D**

## **REQUIRED CONTRACT NOTICES**



## **BACKGROUND AND RESOURCES: CALIFORNIA CHARITIES REGULATION**

There is a keen public interest in preventing misuse of charitable contributions. California's "Supervision of Trustees and Fundraisers for Charitable Purposes Act" regulates those raising and receiving charitable contributions. The "Nonprofit Integrity Act of 2004" (SB 1262, Chapter 919) tightened Charitable Purposes Act requirements for charitable organization administration and fundraising.

The Charitable Purposes Act rules cover California public benefit corporations, unincorporated associations, and trustee entities. They may include similar foreign corporations doing business or holding property in California. Generally, an organization is subject to the registration and reporting requirements of the Charitable Purposes Act if it is a California nonprofit public benefit corporation or is tax exempt under Internal Revenue Code § 501(c)(3), and not exempt from reporting under Government Code § 12583. Most educational institutions, hospitals, cemeteries, and religious organizations are exempt from Supervision of Trustees Act requirements.

Key new Charitable Purposes Act requirements affect executive compensation, fundraising practices and documentation. Charities with over \$2 million of revenues (excluding grants and service-contract funds a governmental entity requires to be accounted for) have new audit requirements. Charities required to have audits must also establish an audit committee whose members have no material financial interest in any entity doing business with the charity.

Organizations or persons that receive or raise charitable contributions are likely to be subject to the Charitable Purposes Act. A bidder/proposer on Commission and/or Housing Authority contracts must determine if it is subject to the Charitable Purposes Act and certify either that:

- It is not presently subject to the Act, but will comply if later activities make it subject, or,
- If subject, it is currently in compliance.

### **RESOURCES**

The following resource references are offered to assist bidders/proposers who engage in charitable contributions activities, however, each bidder/proposer is responsible to research and determine its own legal obligations and properly complete the Charitable Contributions Certification form.

In California, supervision of charities is the responsibility of the Attorney General, whose website, <http://caag.state.ca.us/>, contains much information helpful to regulated charitable organizations.

#### **1. LAWS AFFECTING NONPROFITS**

The "Supervision of Trustees and Fundraisers for Charitable Purposes Act" is found at California Government Code §§ 12580 through 12599.7. Implementing regulations are found at Title 11, California Code of Regulations, §§ 300 through 312. In California, charitable solicitations ("advertising") are governed by Business & Professions Code §§ 17510 through 17510.95. Regulation of nonprofit corporations is found at Title 11, California Code of Regulations, §§ 999.1 through 999.5. (Amended regulations are pending.) Links to all of these rules are at: <http://caag.state.ca.us/charities/statutes.htm>.

#### **2. SUPPORT FOR NONPROFIT ORGANIZATIONS**

Several organizations offer both complimentary and fee-based assistance to nonprofits, including in Los Angeles, the *Center for Nonprofit Management*, 606 S. Olive St #2450, Los Angeles, CA 90014 (213) 623-7080 <http://www.cnmsocal.org/>, and statewide, the *California Association of Nonprofits*, <http://www.canonprofits.org/>. Both organizations' websites offer information about how to establish and manage a charitable organization.

**The above information, including the organizations listed, is for informational purposes only. Nothing contained in this sub-section shall be construed as an endorsement by the Commission of such organizations.**



Department of the Treasury  
Internal Revenue Service

## Notice 1015

(Rev. December 2004)

### Have You Told Your Employees About the Earned Income Credit (EIC)?

---

#### What Is the EIC?

The EIC is a refundable tax credit for certain workers. What's New. Workers cannot claim the EIC if their 2004 investment income (such as interest and dividends) is over \$2,650.

#### Which Employees Must I Notify About the EIC?

You must notify each employee who worked for you at any time during the year and from whom you did not withhold income tax. However, you do not have to notify any employee who claimed exemption from withholding on Form W-4, Employee's Withholding Allowance Certificate. Note. You are encouraged to notify each employee whose wages for 2004 are less than \$35,458 that he or she may be eligible for the EIC.

#### How and When Must I Notify My Employees?

You must give the employee one of the following:

- The IRS Form W-2, Wage and Tax Statement, which has the required information about the EIC on the back of Copy B.
- A substitute Form W-2 with the same EIC information on the back of the employee's copy that is on Copy B of the IRS Form W-2.
- Notice 797, Possible Federal Tax Refund Due to the Earned Income Credit (EIC).
- Your written statement with the same wording as Notice 797.

If you are required to give Form W-2 and do so on time, no further notice is necessary if the Form W-2 has the required information about the EIC on the back of the employee's copy. If a substitute Form W-2 is given on time but does not have the required information, you must notify the employee within 1 week of the date the substitute Form W-2 is given. If Form W-2 is required but is not given on time, you must give the employee Notice 797 or your written statement by the date Form W-2 is required to be given. If Form W-2 is not required, you must notify the employee by February 7, 2005.

You must hand the notice directly to the employee or send it by First-Class Mail to the employee's last known address. You will not meet the notification requirements by posting Notice 797 on an employee bulletin board or sending it through office mail. However, you may want to post the notice to help inform all employees of the EIC. You can get copies of the notice by calling 1-800-829-3676, or from the IRS website at [www.irs.gov](http://www.irs.gov).

#### How Will My Employees Know If They Can Claim the EIC?

The basic requirements are covered in Notice 797. For more detailed information, the employee needs to see the 2004 instructions for Form 1040, 1040A, 1040EZ, or Pub. 596, Earned Income Credit (EIC).

#### How Do My Employees Claim the EIC?

Eligible employees claim the EIC on their 2004 tax return. Even employees who have no tax withheld from their pay or owe no tax can claim the EIC and get a refund, but they must file a tax return to do so. For example, if an employee has no tax withheld in 2004 and owes no tax but is eligible for a credit of \$791, he or she must file a 2004 tax return to get the \$791 refund.

#### How Do My Employees Get Advance EIC Payments?

Eligible employees who expect to have a qualifying child for 2005 can get part of the credit with their pay during the year by giving you a completed Form W-5, Earned Income Credit Advance Payment Certificate. You must include advance EIC payments with wages paid to these employees, but the payments are not wages and are not subject to payroll taxes. Generally, the payments are made from withheld income, social security, and Medicare taxes. For details, see Pub. 15 (Circular E), Employer's Tax Guide.

---

Notice 1015  
(Rev. 12-2004)

# **No shame.**

# **No blame.**

# **No names.**

**Newborns can be safely given up  
at any Los Angeles County  
hospital emergency room or fire station.**



**In Los Angeles County:  
1-877-BABY SAFE  
1-877-222-9723  
[www.babysafela.org](http://www.babysafela.org)**



**State of California**  
Gray Davis, Governor

**Health and Human Services Agency**  
Grantland Johnson, Secretary

**Department of Social Services**  
Rita Saenz, Director



**Los Angeles County Board of Supervisors**

Gloria Molina, Supervisor, First District

Yvonne Brathwaite Burke, Supervisor, Second District

Zev Yaroslavsky, Supervisor, Third District

Don Knabe, Supervisor, Fourth District

Michael D. Antonovich, Supervisor, Fifth District

This initiative is also supported by First 5 LA and INFO LINE of Los Angeles.

### **What is the Safely Surrendered Baby Law?**

California's Safely Surrendered Baby Law allows parents to give up their baby confidentially. As long as the baby has not been abused or neglected, parents may give up their newborn without fear of arrest or prosecution.

### **How does it work?**

A distressed parent who is unable or unwilling to care for a baby can legally, confidentially and safely give up a baby within three days of birth. The baby must be handed to an employee at a Los Angeles County emergency room or fire station. As long as the child shows no signs of abuse or neglect, no name or other information is required. In case the parent changes his or her mind at a later date and wants the baby back, workers will use bracelets to help connect them to each other. One bracelet will be placed on the baby, and a matching bracelet will be given to the parent.

### **What if a parent wants the baby back?**

Parents who change their minds can begin the process of reclaiming their newborns within 14 days. These parents should call the Los Angeles County Department of Children and Family Services at 1-800-540-4000.

### **Can only a parent bring in the baby?**

In most cases, a parent will bring in the baby. The law allows other people to bring in the baby if they have legal custody.

### **Does the parent have to call before bringing in the baby?**

No. A parent can bring in a baby anytime, 24 hours a day, 7 days a week so long as the parent gives the baby to someone who works at the hospital or fire station.

### **Does a parent have to tell anything to the people taking the baby?**

No. However, hospital personnel will ask the parent to fill out a questionnaire designed to gather important medical history information, which is very useful in caring for the child. Although encouraged, filling out the questionnaire is not required.

### **What happens to the baby?**

The baby will be examined and given medical treatment, if needed. Then the baby will be placed in a pre-adoptive home.

### **What happens to the parent?**

Once the parent(s) has safely turned over the baby, they are free to go.

### **Why is California doing this?**

The purpose of the Safely Surrendered Baby Law is to protect babies from being abandoned by their parents and potentially being hurt or killed. You may have heard tragic stories of babies left in dumpsters or public bathrooms. The parents who committed these acts may have been under severe emotional distress. The mothers may have hidden their pregnancies, fearful of what would happen if their families found out. Because they were afraid and had nowhere to turn for help, they abandoned their infants. Abandoning a baby puts the child in extreme danger. It is also illegal. Too often, it results in the baby's death. Because of the Safely Surrendered Baby Law, this tragedy doesn't ever have to happen in California again.

### **A baby's story**

At 8:30 a.m. on Thursday, July 25, 2002, a healthy newborn baby was brought to St. Bernardine Medical Center in San Bernardino under the provisions of the California Safely Surrendered Baby Law. As the law states, the baby's mother did not have to identify herself. When the baby was brought to the emergency room, he was examined by a pediatrician, who determined that the baby was healthy and doing fine. He was placed with a loving family while the adoption process was started.

---

**Every baby deserves a chance for a healthy life. If someone you know is considering abandoning a newborn, let her know there are other options.**

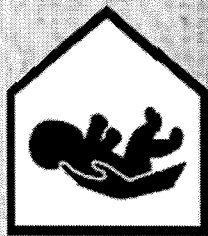
---

***It is best that women seek help to receive proper medical care and counseling while they are pregnant. But at the same time, we want to assure parents who choose not to keep their baby that they will not go to jail if they deliver their babies to safe hands in any Los Angeles County hospital ER or fire station.***



# **Sin pena. Sin culpa. Sin peligro.**

**Los recién nacidos pueden ser entregados  
en forma segura en la sala de emergencia de  
cualquier hospital o en un cuartel de bomberos  
del Condado de Los Angeles.**



**En el Condado de Los Angeles:**

**1-877-BABY SAFE**

**1-877-222-9723**

**[www.babysafela.org](http://www.babysafela.org)**



**Estado de California**  
Gray Davis, Gobernador

**Agencia de Salud y Servicios Humanos**  
(Health and Human Services Agency)  
Grantland Johnson, Secretario

**Departamento de Servicios Sociales**  
(Department of Social Services)  
Rita Saenz, Directora



**Consejo de Supervisores del Condado de Los Angeles**

Gloria Molina, Supervisora, Primer Distrito

Yvonne Brathwaite Burke, Supervisora, Segundo Distrito

Zev Yaroslavsky, Supervisor, Tercer Distrito

Don Knabe, Supervisor, Cuarto Distrito

Michael D. Antonovich, Supervisor, Quinto Distrito

Esta Iniciativa tambien esta apollada por First 5 LA y INFO LINE de Los Angeles.

### ¿Qué es la Ley de Entrega de Bebés Sin Peligro?

La Ley de Entrega de Bebés Sin Peligro de California permite a los padres entregar a su recién nacido confidencialmente. Siempre que el bebé no haya sufrido abuso ni negligencia, padres pueden entregar a su recién nacido sin temor a ser arrestados o procesados.

### ¿Cómo funciona?

El padre/madre con dificultades que no pueda o no quiera cuidar de su recién nacido puede entregarlo en forma legal, confidencial y segura, dentro de los tres días del nacimiento. El bebé debe ser entregado a un empleado de una sala de emergencias o de un cuartel de bomberos del Condado de Los Angeles. Siempre que el bebé no presente signos de abuso o negligencia, no será necesario suministrar nombres ni información alguna. Si el padre/madre cambia de opinión posteriormente y desea recuperar a su bebé, los trabajadores utilizarán brazaletes para poder vincularlos. El bebé llevará un brazalete y el padre/madre recibirá un brazalete igual.

### ¿Qué pasa si el padre/madre desea recuperar a su bebé?

Los padres que cambien de opinión pueden empezar el proceso de reclamar a su recién nacido dentro de los 14 días. Estos padres deberán llamar al Departamento de Servicios para Niños y Familias (Department of Children and Family Services) del Condado de Los Angeles, al 1-800-540-4000.

### ¿Sólo los padres podrán llevar al recién nacido?

En la mayoría de los casos, los padres son los que llevan al bebé. La ley permite que otras personas lleven al bebé si tienen la custodia legal del menor.

### ¿Los padres deben llamar antes de llevar al bebé?

No. El padre/madre puede llevar a su bebé en cualquier momento, las 24 horas del día, los 7 días de la semana, mientras que entregue a su bebé a un empleado del hospital o de un cuartel de bomberos.

### ¿Es necesario que el padre/madre diga algo a las personas que reciben al bebé?

No. Sin embargo, el personal del hospital le pedirá que llene un cuestionario con la finalidad de recabar antecedentes médicos importantes, que resultan de gran utilidad para los cuidados que recibirá el bebé. Es recomendado llenar este cuestionario, pero no es obligatorio hacerlo.

### ¿Qué ocurrirá con el bebé?

El bebé será examinado y, de ser necesario, recibirá tratamiento médico. Luego el bebé se entregará a un hogar preadoptivo.

### ¿Qué pasará con el padre/madre?

Una vez que los padres hayan entregado a su bebé en forma segura, serán libres de irse.

### ¿Por qué California hace esto?

La finalidad de la Ley de Entrega de Bebés Sin Peligro es proteger a los bebés del abandono por parte de sus padres y de la posibilidad de que mueran o sufran daños. Usted probablemente haya escuchado historias trágicas sobre bebés abandonados en basureros o en baños públicos. Es posible que los padres que cometieron estos actos hayan estado atravesando dificultades emocionales graves. Las madres pueden haber ocultado su embarazo, por temor a lo que pasaría si sus familias se enteraran. Abandonaron a sus recién nacidos porque tenían miedo y no tenían adonde recurrir para obtener ayuda. El abandono de un recién nacido lo pone en una situación de peligro extremo. Además es ilegal. Muy a menudo el abandono provoca la muerte del bebé. Ahora, gracias a la Ley de Entrega de Bebés Sin Peligro, esta tragedia ya no debe suceder nunca más en California.

### Historia de un bebé

A las 8:30 a.m. del jueves 25 de julio de 2002, se entregó un bebé recién nacido saludable en el St. Bernardine Medical Center en San Bernardino, en virtud de las disposiciones de la Ley de Entrega de Bebés Sin Peligro. Como lo establece la ley, la madre del bebé no se tuvo que identificar. Cuando el bebé llegó a la sala de emergencias, un pediatra lo revisó y determinó que el bebé estaba saludable y no tenía problemas. El bebé fue ubicado con una buena familia, mientras se iniciaban los trámites de adopción.

---

**Cada recién nacido merece una  
oportunidad de tener una vida saludable.  
Si alguien que usted conoce está pensando  
en abandonar a un recién nacido, infórmele  
qué otras opciones tiene.**

---

***Es mejor que las mujeres busquen ayuda para recibir atención médica y asesoramiento adecuado durante el embarazo. Pero al mismo tiempo, queremos asegurarles a los padres que optan por no quedarse con su bebé que no irán a la cárcel si dejan a sus bebés en buenas manos en cualquier sala de emergencia de un hospital o en un cuartel de bomberos del Condado de Los Angeles.***